

## Recruitment Techniques To Avoid

### **First Warm Body Through the Door**

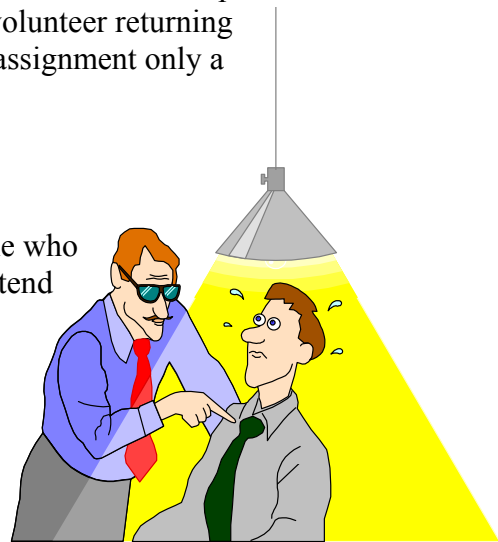
This may net you a lot of brush salesmen, Avon ladies and delivery people, but not the right person for the job. This also leads to the habit of using the same people over and over again until they drop.

### **Natural Selection**

If you move as a pack you can easily separate out from the herd the slightly weaker one. This same technique has been adopted by many groups who elect chairpersons who are not present at the meeting. This often leads to a key volunteer returning from a vacation only to find they have been given an assignment only a sadistic chimp would tackle.

### **There's Nothing To It!**

The art of the con. This method is popular with people who cheat on their income tax, buy radar detectors and pretend that hot fudge has less calories when cooled. Predictably, after the volunteer chokes on their cake, they tell everyone how badly they were conned and another 251 people will now have nothing to do with the church.



### **Alphabetical Order**

Embraced by many left brained people, this process simply places people in jobs according to the first letter of their last name. Accordingly, Elaine Adams becomes an acolyte. Churches use this frequently to staff Vacation Bible School, beginning with gentle persuasion in the A - H category, assertive requests for those in the I - V category, and begging, pleading and overt threats of eternal damnation for those in the W - Z segment.

### **God, I, or my Cousin Igor Will Get You**

This strategy relies on fear and guilt, laying out in veiled threats what horrible things will happen to you if you do not agree to do the job. A subtle sub-category of this is, "If you don't do this, 47 children will die." Followed by the sub-sub-category of, "If you don't do this, then you must not really be my friend." All such statements are meant not only to hook the recruit, but twist the same hook until blood appears.